BINA ARTHA SEKURITAS

Berizin dan Diawasi oleh **Otoritas Jasa Keuangan**

Equity Research

PT. Indocement Tunggal Prakarsa Tbk.

10 June 2026
Basic Industry – Cement

Price	**IDR**	**4,000**
Target Price	**IDR**	**6,880**
JKSE Index		**5,630.885**



Stock Information

Bloomberg Code	INTP IJ
Market Cap (IDR bn)	14,030
52-week high (IDR)	7,475
52-week low (IDR)	3,880
Shares issued (mn)	3,681.2

Major share holders

Heidelberg Materials AG	53.40%
Public	46.60%

USD/ IDR – YE (IDR)

2025	16,720
2026F (6m-avg)	17,056

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Source: company & Binaartha

Investment Consideration

BUY

Domestic Demand Recovery Accelerates in April 2026

- Indonesia's cement industry showed a stronger recovery in April 2026, with domestic cement demand increasing 35.0% YoY to 5.29 million tons, supported by improved construction activity during the dry season. Growth was broad-based across product segments, with bulk cement demand rising 48.5% YoY and bag cement demand increasing 30.4% YoY. As a result, domestic cement demand in 4M26 reached 19.06 million tons, up 11.6% YoY, driven by a 12.4% YoY increase in bag cement demand and a 9.6% YoY increase in bulk cement demand.
- INTP also recorded a strong recovery in April 2026, with total cement sales volume increasing 34.7% YoY to 1.48 million tons. Growth was mainly driven by bulk cement sales, which rose 46.2% YoY, alongside a 31.1% YoY increase in bag cement sales. On a 4M26 basis, total sales volume increased 5.5% YoY to 5.34 million tons, while market share remained broadly stable at around 28%.
- In 1Q26, domestic cement demand increased 4.6% YoY to 13.7 million tons despite softer demand in Java. Demand in Java declined 0.8% YoY to 6.79 million tons, reducing its contribution to national demand to 49% from 51% previously. Meanwhile, demand outside Java increased 8.6% YoY to 6.98 million tons, supported by an 11.6% YoY increase in bag cement demand. Although bulk cement demand outside Java declined 3.4% YoY, largely due to lower construction activity related to the IKN project, overall demand remained resilient.
- INTP's domestic sales volume declined 2.3% YoY to 4.19 million tons in 1Q26, partly due to seasonal factors related to Ramadan and Lebaran. However, export sales surged 239% YoY to 252 thousand tons, helping to partially offset softer domestic demand.
- Looking ahead, management remains cautiously optimistic on the industry outlook, supported by infrastructure-related demand from toll road projects, MRT and LRT development, as well as coastal and sea wall projects. Management currently targets sales volume growth of around 1% YoY in 2026. Key risks remain weak private-sector purchasing power, elevated energy costs, and regulatory uncertainty related to the coal Domestic Market Obligation (DMO) policy.

Q1 2026 Results: Margins Remain resilient

- INTP reported revenue of IDR 3.88 trillion in 1Q26, declining 3.3% YoY and 20.2% QoQ due to lower sales volumes during the quarter. Despite softer top-line performance, profitability remained resilient as gradual average selling price (ASP) adjustments helped offset higher fuel costs and Rupiah depreciation.
- Net profit increased 2.1% YoY to IDR 215 billion, resulting in a higher net profit margin of 5.6% compared with 5.3% in 1Q25. Gross profit declined slightly by 1.7% YoY to IDR 1.10 trillion, while gross margin remained broadly stable at 28.2%.
- Cost of revenue declined 3.9% YoY, supported by lower raw material costs (-13.1% YoY) and lower fuel and power expenses (-2.1% YoY). However, logistics and distribution costs remained elevated due to higher fuel prices. Overall, INTP continued to maintain profitability above industry averages, reflecting disciplined pricing strategies and effective cost management.
- In addition, INTP established a joint venture with Mondi Industrial Bag GmbH under a 60:40 ownership structure to strengthen its packaging ecosystem, improve product quality, and support long-term operational efficiency.
- Going forward, we expect INTP to continue balancing selective ASP increases with cost-efficiency initiatives to sustain profitability. The company is also well positioned to benefit from a gradual recovery in domestic cement demand while maintaining its strong market position and balance sheet strength.

Valuation: Maintain BUY TP 6,880

- We maintain our BUY recommendation on INTP with a target price of IDR 6,880, implying 72% upside potential. Our valuation is based on a 2027F P/E multiple of 10.0x. While industry demand recovery remains gradual, we believe INTP's strong balance sheet, resilient margin profile, disciplined pricing strategy, and ongoing cost-efficiency initiatives will support earnings resilience and position the company to benefit from a broader industry recovery in 2026..

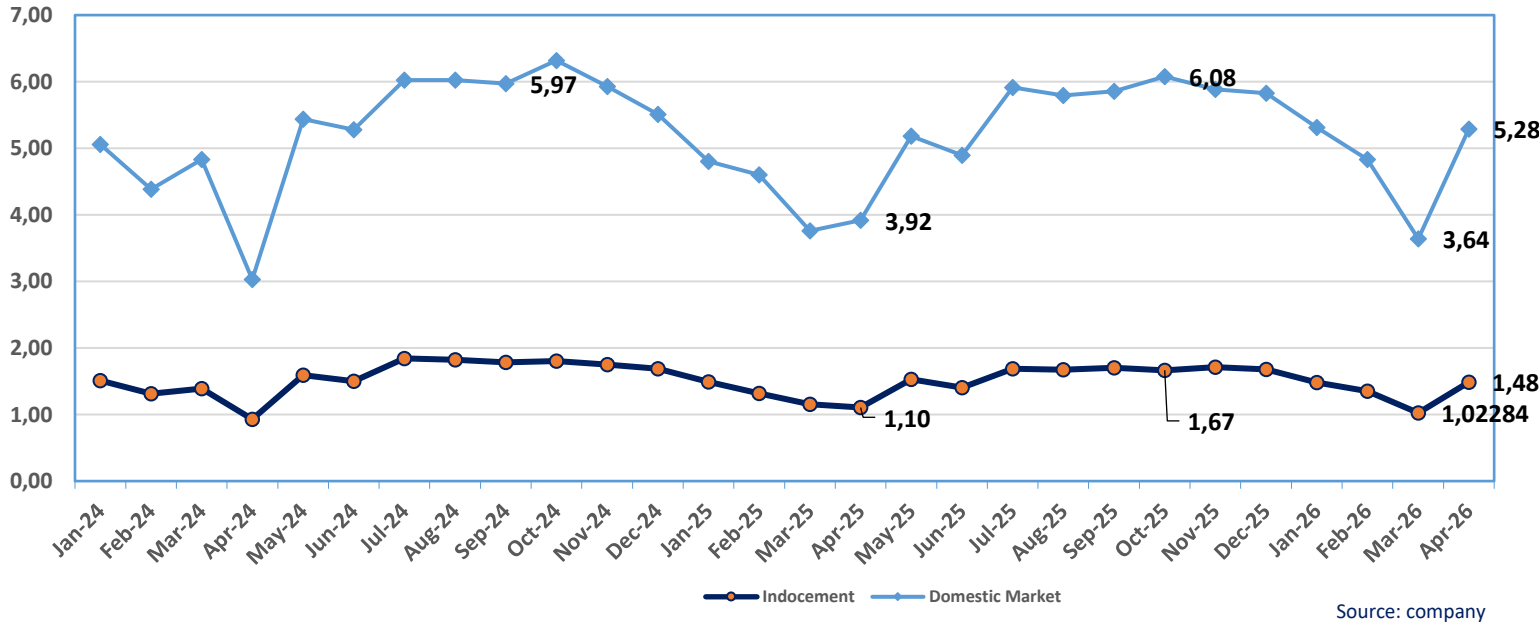
Financial Highlights	2022A	2023A	2024A	2025A	2026F	2027F
Revenue (IDR Bn)	16.328	17.950	18.549	17.731	18.892	19.976
EBITDA (IDR Bn)	3.449	3.634	4.321	4.618	4.619	4.873
Net Profit (IDR Bn)	1.843	1.950	2.008	2.249	2.276	2.406
GPM (%)	31,5%	32,6%	32,7%	32,5%	33,0%	33,0%
NPM (%)	11,3%	10,9%	10,8%	12,7%	12,0%	12,0%
EPS (IDR)	501	568	585	655	663	701
PBV (x)	1,9	1,5	1,1	1,1	0,9	0,9
PER (x)	19,8	16,5	12,3	11,1	10,1	9,6
EV/EBITDA	9,3	8,5	5,2	4,4	4,3	4,1
ROE (%)	7,17%	6,58%	6,60%	7,09%	7,03%	7,11%
ROA (%)	9,42%	9,30%	9,08%	9,69%	9,35%	9,45%

Income Statement QoQ & YoY in IDR Billion

Income Statement (In IDR Bn)	1Q2025	1Q2026	YoY	4Q2025	QoQ
Revenue	**3.976**	**3.844**	**-3,3%**	**4.815**	**-20,2%**
Cost of revenue	-2.856	-2.743	-3,9%	-3.090	-11,2%
Gross Profit	**1.120**	**1.101**	**-1,7%**	**1.725**	**-36,2%**
Operating Expense	-866	-864	-0,2%	-969	-10,8%
Operating Profit	**253**	**237**	**-6,6%**	**756**	**-68,7%**
Other Income	6	24	286,3%	646	-96,3%
Profit Before Tax	**260**	**261**	**0,5%**	**1.403**	**-81,4%**
Taxes	-49	-46	-6,7%	-217	-78,9%
NIAT	**211**	**215**	**2,1%**	**1.186**	**-81,9%**
Non-controlling Interest	0	0		0	
Net Income	**211**	**215**	**2,1%**	**1.186**	**-81,9%**
EPS (In IDR)	**63**	**64**	**2,1%**	**353**	**-81,8%**
GPM	**28,2%**	**28,6%**		**35,8%**	
OPM	**6,4%**	**6,2%**		**15,7%**	
NPM	**5,3%**	**5,6%**		**24,6%**	
Sales/ton (IDR)	**926.743,1**	**865.058,1**	**-6,7%**	**875.774**	**-1,2%**
COGS/ton (IDR)	**665.748**	**617.320**	**-7,3%**	**562.024**	**9,8%**
Sales Volume (Mn Ton)	**4,29**	**4,44**	**3,6%**	**5,50**	**-19,2%**

Source: company

Domestic cement sales Vs INTP cement 2024 –April 2026 in Million Tons



Source: company

Income Statement YoY in IDR Billion

Income Statement (In IDR Bn)	2021A	2022A	2023A	2024A	2025A	2026F	2027F
Revenue	**14.772**	**16.328**	**17.950**	**18.549**	**17.731**	**18.892**	**19.976**
Cost of revenue	- 9.646	- 11.185	- 12.103	- 12.488	- 11.961	- 12.657	- 13.384
Gross Profit	**5.126**	**5.143**	**5.847**	**6.061**	**5.770**	**6.234**	**6.592**
Operating Expense	- 3.055	- 2.917	- 3.565	- 3.668	- 3.733	- 3.589	- 3.795
Operating Profit	**2.071**	**2.226**	**2.282**	**2.393**	**2.037**	**2.645**	**2.797**
Other Income	163	63	114	70	699	113	120
Profit Before Tax	**2.234**	**2.289**	**2.396**	**2.463**	**2.736**	**2.758**	**2.917**
Taxes	- 446	- 447	- 446	- 455	- 488	- 483	- 510
NIAT	**1.788**	**1.843**	**1.950**	**2.008**	**2.249**	**2.276**	**2.406**
Non-controlling Interest	-	-	-	-	-	-	-
Net Income	**1.788**	**1.843**	**1.950**	**2.008**	**2.249**	**2.276**	**2.406**
EPS (In IDR)	486	501	568	585	655	663	701
EBITDA	**3.339**	**3.449**	**3.634**	**4.321**	**4.618**	**4.619**	**4.873**

Source: company & Binaartha

Cash Flow YoY in IDR Billion

Cash Flow (In IDR Bn)	2021A	2022A	2023A	2024A	2025A	2026F	2027F
Net Income	1.788	1.843	1.950	2.008	2.249	2.276	2.406
Depreciation	1.073	1.012	996	1.543	1.563	1.563	1.628
Change in WC	- 163	- 415	2.290	- 43	- 521	386	- 635
Cash From Operating Activities	**2.698**	**2.439**	**5.236**	**3.508**	**3.290**	**4.224**	**3.399**
Change in Non-Current Asset	- 827	- 1.607	- 6.023	- 1.153	- 2.042	- 2.452	- 2.542
Cash From Investing Activities	**- 827**	**- 1.607**	**- 6.023**	**- 1.153**	**- 2.042**	**- 2.452**	**- 2.542**
Long-term liabilities	- 61	- 125	- 7	- 13	0	14	22
Long-term loan bank	-	-	-	-	1.000	- 1.000	-
Others Noncurrent Liabilities	- 23	574	2	- 168	287	- 106	54
Equity	- 3.344	- 2.897	- 548	- 863	- 1.160	- 1.151	- 1.268
Cash From Financing Activities	**- 3.428**	**- 2.448**	**- 553**	**- 1.045**	**127**	**- 2.243**	**- 1.192**
Net Changes in Cash	**- 1.556**	**- 1.616**	**- 1.340**	**1.311**	**1.376**	**- 471**	**- 336**
Beginning Balance	**7.698**	**6.141**	**4.526**	**3.185**	**4.497**	**5.873**	**5.402**
Ending Balance	**6.141**	**4.526**	**3.185**	**4.497**	**5.873**	**5.402**	**5.067**

Source: company & Binaartha

Statement of Financial Position YoY in IDR Billion

Statement of Financial Position (In IDR Bn)	2021A	2022A	2023A	2024A	2025A	2026F	2027F
ASSETS							
CURRENT ASSETS							
Cash and Cash Equivalents	6.141	4.526	3.185	4.497	5.873	5.402	5.067
Trade Accounts Receivable	2.587	2.686	2.786	2.838	2.751	2.834	3.196
Inventories	2.267	2.831	2.905	2.593	2.177	2.267	2.797
Others Current Assets	341	270	352	461	415	456	475
Total Current Assets	**11.337**	**10.312**	**9.228**	**10.389**	**11.215**	**10.959**	**11.534**
NONCURRENT ASSETS							
Fixed Assets	14.342	14.895	19.156	18.747	18.862	19.644	20.457
Other Noncurrent Assets	457	499	1.266	1.284	1.648	1.756	1.857
Total Noncurrent Assets	**14.799**	**15.394**	**20.422**	**20.031**	**20.510**	**21.399**	**22.314**
TOTAL ASSETS	**26.136**	**25.706**	**29.650**	**30.420**	**31.725**	**32.358**	**33.848**
LIABILITIES AND EQUITY							
LIABILITIES							
CURRENT LIABILITIES							
Short-term bank loan	-	-	2.000	2.000	1.000	2.000	2.000
Short-term liability	319	416	415	407	413	436	467
Trade Account Payable	2.955	2.583	1.747	1.791	1.609	1.700	1.798
Others Current Liabilities	1.373	1.824	3.206	2.977	3.083	2.568	2.715
Total Current Liabilities	**4.647**	**4.822**	**7.368**	**7.175**	**6.104**	**6.704**	**6.980**
NONCURRENT LIABILITIES							
Long-term liability	509	384	376	364	364	378	400
Long-term bank loan	-	-	-	-	1.000	-	-
Others Noncurrent Liabilities	359	933	936	767	1.054	949	1.003
Total Noncurrent Liabilities	**869**	**1.317**	**1.312**	**1.131**	**2.418**	**1.326**	**1.402**
TOTAL LIABILITIES	**5.515**	**6.139**	**8.680**	**8.306**	**8.522**	**8.031**	**8.383**
Non-controlling interest	-	-	-	-	-	-	-
EQUITY	**20.621**	**19.567**	**20.970**	**22.114**	**23.203**	**24.327**	**25.465**
TOTAL LIABILITIES & EQUITY	**26.136**	**25.706**	**29.650**	**30.420**	**31.725**	**32.358**	**33.848**

Source: company & Binaartha

Ratio Highlights YoY

Growth (% YoY)	2021A	2022A	2023A	2024A	2025A	2026F	2027F
Revenue	4,14%	10,54%	9,93%	3,34%	-4,41%	6,55%	5,74%
OP	10,39%	7,51%	2,50%	4,88%	-14,89%	29,84%	5,74%
EBITDA	0,65%	3,29%	5,38%	18,89%	6,88%	0,01%	5,51%
NP	-0,99%	3,02%	5,85%	2,96%	11,99%	1,19%	5,74%
EPS	-0,99%	3,02%	13,57%	5,45%	11,99%	1,19%	5,74%
Profitability							
GPM(%)	34,70%	31,50%	32,57%	32,68%	32,54%	33,00%	33,00%
Operating Margin(%)	14,02%	13,64%	12,71%	12,90%	11,49%	14,00%	14,00%
EBITDA margin(%)	22,60%	21,12%	20,25%	23,29%	26,05%	24,45%	24,39%
NET Profit margin(%)	12,11%	11,28%	10,87%	10,83%	12,68%	12,05%	12,05%
ROA(%)	6,84%	7,17%	6,58%	6,60%	7,09%	7,03%	7,11%
ROE(%)	8,67%	9,42%	9,30%	9,08%	9,69%	9,35%	9,45%
Stability							
Tot debt/ equity (x)	0,267	0,314	0,414	0,376	0,367	0,330	0,329
Int. Coverage (x)	57	43	32	11	19	18	15
Current Ratio (X)	2,44	2,14	1,25	1,45	1,84	1,63	1,65
Per Share data							
EPS (IDR)	486	501	568	599	671	679	718
PBV (x)	2,2	1,9	1,5	1,1	1,1	0,9	0,9
PER (x)	24,9	19,8	16,5	12,3	11,1	10,1	9,6
EV/EBITDA	11,5	9,3	8,5	5,2	4,4	4,3	4,1
EBITDA/share	907	937	1.059	1.290	1.379	1.379	1.455

Source: company & Binaartha

Stock Ratings:
Buy : a recommendation to purchase the security with upside potential of **11.0% or greater**
Hold : a recommendation to neither buy nor sell a security with upside potential of **5.50%- 10.99%.**
Sel : a recommendation to close out a long position in a security with upside potential **below 5.49% or negative.**

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